

The Communicator



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GSP Welcomes New Clients

- American Chemistry Council
- B&H Rolloff
- Brandywine Companies
- Clark Construction
- D.C. United Soccer Team
- Harford County
- Lerner Corporation
- OMO-SET
- Prince George's Towing
- Rappaport Companies
- Rosecroft Raceway



Senate President Mike Miller, Steve Proctor, and Walter Meinhardt of Brandywine Auto Parts are all smiles at a local fundraiser.

2009 LEGISLATIVE SESSION CONCLUDES

End of State Legislative Session Marks Wins for Legislators and GSP Clients

The 90-day state legislative session ended on *Sine Die*, April 13th. Legislators struggled throughout the session to balance the budget and provide essential programs and services to the citizens of Maryland. G.S. Proctor & Associates represented client interests as the state's leaders grappled with tough decisions. Here are a few highlights from the 2009 legislative session:

AAA Mid-Atlantic: This year, AAA Mid-Atlantic focused their efforts on tougher drunk driving legislation. Working with the Impaired Drivers Coalition, AAA and G.S. Proctor encouraged legislators to support the Governor's bills and create stronger drunk driving laws in Maryland. As a motorist advocacy and traffic safety organization, AAA's legislative platform also included texting bans,

amended speed camera legislation, and increased safety provisions on the state's bridges, tunnels, and overpasses.

Darden Restaurants: In order to save two long-established Prince George's County restaurants from closing, G.S. Proctor worked to amend a local liquor licensing law which now allows Darden to keep the same number of licenses

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NEW TEAM MEMBERS HIT THE GROUND RUNNING

Darrell Carrington, Guy Andes, and Paul Ellington Join GSP

G.S. Proctor & Associates is pleased to welcome our newest associates:

Darrell Carrington, Paul Ellington, and Guy Andes.

Darrell Carrington joins us from Prince George's County State Attorney's Office, where he served as the head of the Prisoner Re-Entry Program.

Darrell's primary focus at G.S. Proctor is business development, but he also represents several state clients.

Guy Andes joins G.S. Proctor from Smith Barney where he was a financial advisor.

A life-long Maryland Resident and proud UMD alumnus, Guy said he is "looking forward to the

Paul Ellington comes to G.S. Proctor with a strong background in politics.

Most notably, he served as



Darrell, Guy, and Paul joined the GSP Team earlier this year.

opportunity to effect change in Maryland and to help grow our economy by helping our clients succeed." Guy represents clients to state legislators and county council members.

Chief of Staff for Lt. Governor Steele and as the chair of the Maryland Republican Committee. Paul also served on the Bowie City Council.

Welcome to the team Paul, Guy, and Darrell!

BLUE CRABS THROW FIRST SPRING PITCH

It's a family affair!

On April 23, the Southern Maryland Blue Crabs open the 2009 season against the Long Island Ducks. G.S. Proctor & Associates look forward to supporting the Blue Crabs and the Southern MD community for another season.

The Southern Maryland Blue Crabs offer great entertainment and outstanding professional baseball under the direction of Maryland's own legendary hall-of-famer Brooks Robinson.

The G.S. Proctor & Associates skybox is ideal for hosting an event, and features a private exterior balcony

outside the box, comfortable leather chairs from which to watch the games, a special menu, and wait staff.



Steve and Dianne Proctor pictured with Hall of Famer Brooks Robinson.

The Southern Maryland Blue Crabs offer a more genuine and community-based alternative that is hard to find with larger programs.

With 71 home games this season, on both weekends and weekdays, there are plenty of chances for you to join the "Crustacean Nation" and support the community. See the GS Proctor schedule of events for upcoming home games and mark them down on your calendars.

The ballpark is located in Waldorf – St. Charles just south of Billingsley Road, the new East / West highway connecting US Route 301 and MD Route 5.

To request tickets or for more information, call Ms. Faye Porter-Larche at our office: 301.952.8885.

SPRING CALENDAR OF EVENTS

April 23: Southern Maryland Blue Crabs' Opening Night vs. Long Island Ducks

April 24-26: Southern Maryland Blue Crabs vs. Long Island Ducks

April 28-30: Blue Crabs vs. York Revolution, Regency Stadium

May 2: Washington Nationals Dream Foundation Gala

May 8-10: Blue Crabs versus Newark Bears, Regency Stadium

May 12-14: Blue Crabs vs. Long Island Ducks, Regency Stadium

May 18-21: Blue Crabs versus Bridgeport Riversharks, Regency Stadium

May 29-31: Blue Crabs vs. Bridgeport Riversharks, Regency Stadium

May 26: Adventist Healthcare Community Night, Woodmore Country Club

June 1-7: 2009 Melwood Prince George's County Open, Woodmore Country Club

For more information, please contact Ms. Faye Porter-Larche at 301-952-8885.

GSP HEADLINES AROUND TOWN

Awards

The well-respected Washington Business Journal officially recognized Steve Proctor and G.S. Proctor & Associates.

Mr. Proctor is included in the Journal's annual list of the top-15 Minority Business Leaders in the greater Washington / Baltimore / Annapolis area.

When asked about his inclusion in the list, Mr. Proctor said, "It is always special to be recognized for the achievements coming from hard work. The entire team has really been working well together to represent our clients' interest, and I am happy to accept this award on behalf of everyone we work for and with."

New Office Locations

G.S. Proctor is continuing to

expand, and we are pleased to announce a new office in South Carolina.

Mr. Proctor said, "We have a unique opportunity in front of us with our new South Carolina clients. You never know when or how new relationships will form, but we are excited about this great opportunity. By gaining a foothold in another state, and developing new relationships we can only help our Maryland clients extend their own network of contacts through us."

We are also moving our Washington, D.C. office to N. Capitol Street from its present location on Connecticut Avenue. The new office location will provide us with room to grow and greater access to important legislators and decision makers at the federal level, as well as a place to hold meetings closer to the heart of the metro area.

2009 LEGISLATIVE SESSION WRAP-UP

(Continued from page 1)

throughout the county in the event of a merger or acquisition. Darden recently acquired the Longhorn Steakhouses in Prince George's County.

Capitol Heights: The Town of Capitol Heights applied for matching funds from the state for the design and renovation of a city building. The Town will receive \$100,000 from the State for the development of this project.

District Heights: The City of District Heights applied for matching funds from the state for the renovation of their athletic fields and facilities. The City will receive \$100,000 from the State for the re-development of the athletic fields.

National Children's Museum (NCM): G.S. Proctor helped secure a \$5 million grant from the State for the additional phases of development of the National Children's Museum at National Harbor.

Prince George's Volunteer Fire



Maryland Senators are reviewing legislation in the final weeks of session.

Maryland School Bus Contractors Association: The association supported a bill creating increased penalties for assaulting transit and school bus operators. They also monitored all school safety and transportation initiatives.

Rosecroft Raceway: The raceway sought

& Rescue Association (PGCVFRA): PGCVFRA lobbied to enact a countywide permit program for roadside solicitations. This program will allow PGCVFRA to hold donation drives up to four times per year in the county.

Maryland Motorcoach Association (MMA): MMA monitored transportation funding initiatives and weighed in on legislation pertaining to Maryland Transportation Authority toll increases and the Bay Bridge.

increased funding to support the horse racing industry and racetracks across the state.

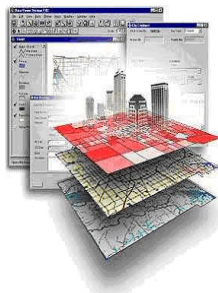
Denison Landscaping: Denison Landscaping supported grant funding to replace small business losses due to the State's prior purchase of infested Emerald Ash Borer trees.

Gaylord National Resort & Convention Center: Gaylord National tracked hospitality bills, in addition to labor legislation.

CLIENT SPOTLIGHT: CHARLES P. JOHNSON & ASSOCIATES

Local Engineering & Surveying Firm Brings Innovation, Experience, and Enthusiasm to Projects

Charles P. Johnson & Associates (CPJ) is a Silver Spring based engineering firm specializing in planning, engineering, surveying, and environmental services.



Each one of the four divisions works cohesively to provide seamless and customized services for all project phases.

G.S. Proctor is working with CPJ and several municipal clients in search of grant funding for storm water management projects and

Geographic Information Systems (GIS). In particular, CPJ uses GIS to streamline vast stores of information into a clear and user-friendly interface reminiscent of Google Earth.

GIS databases are extremely useful to municipalities and county government. A GIS database could be used for a relatively simple objective, such as mapping sidewalks and walking trails in a city, to much

more complicated projects such as creating a multi-level living model of census information, city annexation history maps, and council chamber maps.

CPJ continues to expand their green building initiatives throughout MD and Northern Virginia. Their

most recent project received a gold standard from LEED, the highest recognized standard in the state of Maryland.



CPJ completes plans for a new energy efficient building.



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The G.S. Proctor Team

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Sherrie S. Sims
Ron Smith
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G.S. PROCTOR & ASSOCIATES SPRING 2009 NEWSLETTER



*Special thanks to Patrick for
putting together the newsletter!*